



Contact

**Xavier Norlain**

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Xavier Norlain is an M&A partner, head of the Paris office and member of the Private Capital industry group.

Xavier advises investment funds on leveraged buyouts, venture capital and development capital transactions, as well as industrial and services groups on their corporate finance operations, restructuring and external growth transactions.

Xavier also advises managers in the negotiation of their status and their remuneration, as well as in the context of operations with investment funds.

Xavier's clients include Bpifrance, Bridgepoint, The Carlyle Group, Eurazeo, Circet and Sodexo.

#### **Publications**

- Quoted in Les Echos Capital Finance "*LBO, the end of golden years?*", December 2022
- *Trends and Developments for Private Equity in France. Chambers Global Practice Guides*, 2021

- *L'attractivité du secteur de la profession d'avocat pour les femmes en question, La Semaine du Droit, Edition générale, n° 10, March 2021*
- *Introduction à la seconde édition du Guide Numérique. La Lettre des Juristes d'Affaires, 2019*
- *La Défense écartelée. Centre d'étude et de prospective stratégique, April 2017*
- *Les dernières tendances en matière de Capital Transmission et pratiques des « préemptives ». Les Echos Business, August 2016*
- *Principales tendances des pratiques M&A comparées selon la typologie de profil des opérateurs: Private Equity vs. Corporate. Les Echos Business, January 2016*
- *A favorable outlook in France. M&A Guide 2016, January 2016*

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## Matters

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### Recent Representations:

Prior to joining Proskauer, Xavier's representative matters include advising:

- Bridgepoint Development Capital on its investment in Sinari.
- The Carlyle Group on the acquisition of Prophecy (n/k/a as NeverHack) from its founder and IK Investment Partners.
- Bridgepoint Development Capital on its investment in Equativ.
- Prima Solutions Holding on the sale of Prima Solutions to TSS and of Prima XL and Prima Compliance to Duck Creek.
- The Carlyle Group on the acquisition of Lacour Group from its founder.
- Bpifrance, alongside Tikehau Capital and Tikehau Ace Capital, on its investment in ChapsVision.
- The Carlyle Group on the sale of ETC group to Cinven.
- Raise Investissement on its investment in Clinique des Champs-Élysées.

- FnB Private Equity on the acquisition of Mousline from Nestlé®.
- Sodexo Group on the sale of the Lido Parisian cabaret to Accor Group.
- Bridgepoint Europe on its sale of the HTL Group to Montagu.
- Eurazeo on the acquisition of Troy Lee.
- Sodexo on its sale of Crèches de France to Grandir.
- The shareholders of Vetone Group for its sale to IVC Evidencia.
- Eurazeo and the other shareholders of Bimedia on its sale to DPLV Software.
- Bpifrance on the sale of its minority investment in the Mirion group to a SPAC sponsored by Goldman Sachs.
- Abenex on its investment in the HTDS Group.
- Circet Group, its founders as well as the Management Team on its sale of Circet group to ICG.
- Eurazeo Brands on its majority investment in the UltraPremium Direct Group.
- The Carlyle Group on its acquisition of the Envea Group, from its founder and the public market.
- Metrics Capital on its minority investment in Saint Honoré Stockage.
- Marle Group, its shareholders IK Investment Partners and The Carlyle Group as well as the Management team on the sale of Marle group, to the family-owned holding company Dentressangle.
- The Carlyle Group on the sale of the Evernex Group to 3i Group.
- B&B Hotels group's Management on the sale of B&B Hotels to Goldman Sachs by PAI.
- Andera Partners and Omnes Capital on the acquisition of the Spherea group.
- Bpifrance, alongside Towerbrook, Sagard and TAT, on its investment in Sabena Technics.
- Ardian on its acquisition of the Unither Group.
- Airbus group on the sale of the Cimpa group to Sopra Steria.

## Practices

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Corporate/Transactional, Private Equity Transactions, Mergers & Acquisitions

## Industries

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Private Capital, Private Equity, Asset Management

## Education

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University of Paris II Panthéon-Assas, M.A.

Philosophy of Law

University of Paris XI, LL.M.

International Tax Law

Lycee Pasteur, B.A.

## Admissions & Qualifications

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Paris

## Memberships

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Member of the Association of Lawyers Securities Law (ADB)

Member of the France-China Committee (Comité France Chine)

## Awards & Recognition

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Business Today: Top 10 Influential Mid-Market Private Equity Lawyers in France  
2023

Best Lawyers in France: Corporate Law / Mergers and Acquisitions Law / Private  
Equity Law 2024

Décideurs Juridiques, "L'Elite 2022 des avocats d'affaires"

IFLR1000: M&A: France, Notable Practitioner 2022

Chambers Europe: Private Equity: Mid-Market (Band 2) 2023-2024

The Legal 500 Europe: Private Equity: LBO (Tier 2) 2021

The Legal 500 Europe: Mergers & Acquisitions (Tier 3) 2021

## Languages

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French, English