



Contact

Vinay Kohli

Partner

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Vinay Kohli is a healthcare industry lawyer. Recognized for his focus and commitment to the healthcare industry, a wide range of healthcare businesses use Vinay as an outside general counsel to guide them on strategic planning, compliance matters, operational questions, and reimbursement concerns. He provides regulatory, compliance, and reimbursement advice on topics that range from venture formation, technology implementation, and risk management to day-to-day contract negotiations.

Vinay's background is unique in that he is also a seasoned trial lawyer. He is able to combine his regulatory expertise with a trial lawyer skillset for jury trials, bench trials, and arbitrations arising in the healthcare arena—he represents hospital systems, physician practices, providers of post-acute care services, as well as healthcare technology and revenue cycle management companies. He defends health care fraud and abuse litigation, prosecutes managed care disputes against large national payors, and handles government investigations. And clients frequently call upon Vinay to serve as lead trial counsel in commercial litigation disputes that span the gamut from breach of contract and trade secret misappropriation to unfair business practices and breach of fiduciary claims.

Vinay received his B.B.A., magna cum laude, M.A., and J.D. from the University of Texas at Austin in 2005, 2006, and 2009 respectively.

Prior to joining Proskauer, Vinay was a partner in the Healthcare group at King & Spalding.

Matters

Representative matters include:

- *Zotec Partners* Litigation. Lead trial counsel for radiology practices and private-equity backed management services organization in multi-forum trade secret litigation involving medical billing and coding issues.*
- *In re Skilled Nursing Facilities*, JCCP No. 4988. Served as lead class action defense counsel for the administrative services entity in a group of twenty class action matters arising from alleged understaffing.*
- *State ex rel. Rapier v. SRCC Assocs., LLC, et al.*, Case No. BC 641254 (Cal. Super. Ct). Featured member of the trial team that secured a complete and precedent-setting defense verdict against the California Department of Insurance (CDI) and a relator in a significant Insurance Frauds Prevention Act (IFPA) trial.*
- *Sunrise Hospital System v. Sierra Health Services/United Healthcare*. Represented the Sunrise Hospital system in Las Vegas against United Healthcare's Nevada affiliate in a multitude of managed care litigation and arbitration matters arising from underpayment of emergency medical services, post-stabilization services, and NICU inpatient care.*
- *Universal Health Services, Inc. v. Aetna*. Represented a large hospital system in an out-of-network underpayment dispute arising from the use of a leased network. The case was resolved favorably for the client prior to trial.*
- *Alaburda v. Thomas Jefferson School of Law*. Trial counsel (second-chair) of a historic jury trial against a law school for the misreporting of employment statistics. The case was later credited as one of the catalysts of reform to the

legal education services industry.*

- *Golightly v. Molina*, 229 Cal. App. 4th 1501 (2014). A key member of the legal team in both trial court and the Court of Appeal that successfully defended Los Angeles County Board of Supervisors in a widely-publicized taxpayer lawsuit that targeted their budgeting practices. After years of litigation, the County prevailed on summary judgment and the judgment was upheld on appeal.*
- *SCC Alameda Point v. City of Alameda*. Successfully represented one of the country's largest privately-owned real estate developers against a municipality based on the alleged breach of an exclusive negotiating agreement.*
- *Technology Integration Group v. Trace3, Inc.* Obtained dismissal of trade secret misappropriation and unfair business practices claims on summary judgment on behalf of a technology company and its employees (AAA Arbitration).*

* at prior firm

Practices

Health Care Regulatory Compliance, Litigation, White Collar Defense & Investigations

Industries

Health Care, Private Capital

Education

The University of Texas School of Law, J.D.
cum laude

The University of Texas at Austin, M.Acc.

The University of Texas at Austin, B.B.A.
magna cum laude

Admissions & Qualifications

California

Texas

Awards & Recognition

Benchmark Litigation, Future Stars 2024-2025

Best Lawyers in America 2023-2024

Daily Journal, Top Health Care Lawyer 2023

The Legal 500 United States: Healthcare: Service Providers 2024