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Contact

Fabio A. Yamada

Partner

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Fábio Yamada is a partner in the Latin America Practice Group. His practice focuses mainly on advisory, transactional and finance matters in Latin America. Fábio advises private equity and other alternative asset fund managers on a broad range of issues, including fund formations, co-investments and ongoing fund administrative matters. Fábio also advises institutional investors in investments in private investment funds and buy-side secondary transactions. Fábio has extensive experience in capital markets, banking, securitization and debt restructuring transactions. He also has represented acquirers and sellers in merger and acquisition transactions.

Fábio is actively involved in the private equity community in Brazil and frequently collaborates on projects with the Brazilian Private Equity and Venture Capital Association (ABVCAP) and its members.

Prior to joining Proskauer, Fábio worked as an international lawyer at Mayer, Brown, Rowe & Maw LLP. While in Brazil, he worked at the law firm of Machado, Meyer, Sendacz e Opice Advogados and at the legal departments of BankBoston (currently Itaú Unibanco), WestLB and NorChem (currently J.P. Morgan). In addition, Fábio was an invited member of the Legal Committee of the Brazilian Association of International Banks.

Matters

Some of the transactions in which Fábio has participated include the representation of:

- Starboard Restructuring Partners on the formation and closing of Starboard Special Situations Fund II
- Copa Investimentos on the formation and closing of Copa Florestal III, a
 private equity timber fund, a co-investment transaction and fund administrative
 matters
- Institutional investors and fund managers such as Sedco Capital, Pacific Lake and Lexington Partners in secondary and co-investment transactions and other fund matters
- Bank of America, Credit Suisse, Deutsche Bank and Morgan Stanley, as underwriters, in a \$1 billion offer of perpetual bonds by Companhia Siderúrgica Nacional
- Usina Moema Participações and its shareholders in the \$896 million sale to Bunge, whereby Bunge acquired stakes in a cluster of five sugar mills then owned by Moema
- Banco Votorantim S.A. in connection with its \$750 million offer of subordinated notes; the joint bookrunners of this transaction were Bank of America, BB Securities, Deutsche Bank and Banco Itaú Europa
- Banco ABC Brasil S.A. in connection with its \$300 million offer of subordinated notes; the joint bookrunners of this transaction were HSBC, Itaú and Santander, with Banco Votorantim and Espirito Santo Investment as comanagers
- A syndicate of Brazilian and international financial institutions as arrangers and lenders in the simultaneous \$328 million financing of the drillship Hoa and the \$147 million refinancing of the drillship Lancer by the Schahin Group
- Jefferies & Company and Eurovest Global Securities in the establishment of a \$300 million Rule 144A/Regulation S medium term note program for Sifco S.A., a leading Brazilian producer of autoparts, and the issuance of the first



series thereunder in the amount of \$75 million

- Banco Rabobank International Brasil S.A. (Rabobank Brazil) and Bradesco, as lenders, in connection with a \$70 million pre-export financing facility to a Brazilian pulp and paper company
- A syndicate of eight banks on behalf of Rabobank Brazil, on a \$250 million export prepayment finance agreement with Brazil's Grupo André Maggi, the world's largest private producer of soybeans
- Rabobank Brasil:
 - in the establishment of a revolving credit facility to American Sugar Refining in order to finance its purchase of products from Brazilian sugar and ethanol companies
 - as lead arranger and lender, and Bladex, as lender, in an export prepayment club deal to Cooperativa Agroindustrial Lar, a Brazilian producer of soybeans, soy derivatives and corn
 - as lead arranger and lender, in a \$75 million syndicated secured export prepayment loan facility to Paraíso Bioenergia S.A., a Brazilian biofuels producer
 - in a \$300 million subordinated loan with the Inter-American Investment Corporation – IIC
- Tarpon Investimentos S.A. in the sale of its equity interest in BrasilAgro-Companhia Brasileira de Propriedades Agrícolas to a subsidiary of Cresud Sociedad Anónima Comercial Inmobiliaria Financiera y Agropecuaria
- BNP Paribas, as solicitation agent, and Companhia Siderúrgica Nacional (CSN) in a Consent Solicitation in connection with the Export Securitization Program of CSN
- CSN in connection with the restructuring of its Export Securitization Program and several pre-export financing transactions and capital markets related matters;
- Cia. Hering in connection with its \$170 million equity offering; the joint bookrunners of this transaction were Santander Investment Securities, Inc. and Itaú Securities Inc.



- Brazilian underwriters and issuers in connection with equity offerings, including Unidas S.A. and Summer Brasil Turismo S.A.
- Cerveceria Costa Rica S.A. in connection with US\$200 million short term financing facilities
- Pacific Rubiales, a Canadian company listed on the Toronto and the Colombian stock exchanges with oil and gas operations in Colombia, in connection with (i) a sale-leaseback transaction with respect to the Ocensa Pipeline and (ii) a credit facility with an international bank
- Mizuho Bank Limited, New York, in credit facilities to Brazilian companies totaling over \$150 million
- Jefferies & Company, as underwriters, in connection with a \$100 million offer of bonds by Ceagro Agrícola Ltda
- Queluz Securities LLP as arranger and dealer of a \$100 million guaranteed medium term note program for Paraná Banco S.A., one of the leading participants in the Brazilian consumer finance industry (Notes will be issued under the program in reliance on Regulation S)
- Votorantim Group in a tender offer for \$300 million in senior notes issued by an offshore subsidiary, with J.P. Morgan acting as dealer manager
- Usiminas in the renegotiation of certain financial covenants of its cross-border export prepayment financing facilities with a number of foreign lenders, including HSBC, Mizuho, JBIC and Credit Agricole
- Usina Coruripe, a Brazilian producer of sugar and ethanol, on its debt reprofiling with 11 Brazilian and international banks.
- Cooperativa dos Agricultores da Região de Orlândia (CAROL) in a series of restructurings of its secured export prepayment loan facilities with a number of foreign lenders, including Rosemount, HSH and Bayerisch Landesbank

Practices

Capital Markets, Finance, Latin America, Investment Management, Private Funds

Industries



Market Solutions

Environmental, Social and Corporate Governance (ESG)

Education

University of Pennsylvania Law School, LL.M.

Pontifícia Universidade Católica de São Paulo, Bacharel

Admissions & Qualifications

Brasil

New York

Memberships

New York State Bar Association

Brazilian Bar Association (São Paulo - Consultor em Direito Estrangeiro)

Awards & Recognition

Chambers Global: Latin America-wide: Capital Markets 2012-2018

Chambers Global: Brazil: Banking & Finance: International 2017-2019

Chambers Latin America: Banking & Finance: International: Brazil 2014-2019

Chambers Latin America: Capital Markets 2013-2018

Chambers Latin America: Capital Markets: International: Brazil 2013-2015

The Legal 500 Latin America: Banking & Finance 2014-2025

The Legal 500 Latin America: Capital Markets: International Firms 2012-2020, 2023,

2025

The Legal 500 Latin America: Corporate and M&A: International Firms 2012-2013,

2015-2019, 2021, 2024-2025

Latinvex, Rising Legal Stars of Latin America 2014-2015

Best Lawyers in Brazil 2024-2025

Languages

Portuguese, Spanish

